

Consolidated Financial Statements Together with
Report of Independent Certified Public Accountants

THE AMERICAN JEWISH JOINT DISTRIBUTION COMMITTEE, INC.

December 31, 2018 (With Summarized Comparative Information for
December 31, 2017)

THE AMERICAN JEWISH JOINT DISTRIBUTION COMMITTEE, INC.

TABLE OF CONTENTS

| | Page(s) |
|--|----------------|
| Report of Independent Certified Public Accountants | 1 - 2 |
| Consolidated Financial Statements: | |
| Consolidated Statement of Financial Position as of December 31, 2018, with comparative totals as of December 31, 2017 | 3 |
| Consolidated Statement of Activities for the year ended December 31, 2018, with comparative totals for the year ended December 31, 2017 | 4 |
| Consolidated Statement of Functional Expenses for the year ended December 31, 2018, with comparative totals for the year ended December 31, 2017 | 5 |
| Consolidated Statement of Cash Flows for the year ended December 31, 2018, with comparative totals for the year ended December 31, 2017 | 6 |
| Notes to Consolidated Financial Statements | 7 - 37 |

GRANT THORNTON LLP

757 Third Ave., 9th Floor
New York, NY 10017-2013

D +1 212 599 0100

F +1 212 370 4520

S [linkd.in/grantthorntonus](https://www.linkedin.com/company/grantthornton-us)

twitter.com/grantthorntonus

REPORT OF INDEPENDENT CERTIFIED PUBLIC ACCOUNTANTS

To the Board of Directors

The American Jewish Joint Distribution Committee, Inc.

We have audited the accompanying consolidated financial statements of The American Jewish Joint Distribution Committee, Inc. (“JDC”) which comprise the consolidated statement of financial position as of December 31, 2018, and the related consolidated statements of activities, functional expenses and cash flows for the year then ended, and the related notes to the consolidated financial statements.

Management’s responsibility for the financial statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

Auditor’s responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor’s judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to JDC’s preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of JDC’s internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of The American Jewish Joint Distribution Committee, Inc., as of December 31, 2018, and the changes in their net assets and their cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Report on 2017 summarized comparative information

We have previously audited JDC's 2017 consolidated financial statements (not presented herein), and we expressed an unmodified audit opinion on those audited consolidated financial statements in our report dated July 18, 2018. In our opinion, the accompanying summarized comparative information as of and for the year ended December 31, 2017 is consistent, in all material respects, with the audited financial statements from which it has been derived.

Grant Thornton LLP

New York, New York

July 22, 2019

THE AMERICAN JEWISH JOINT DISTRIBUTION COMMITTEE, INC.

Consolidated Statement of Financial Position

As of December 31, 2018, with comparative totals as of December 31, 2017

| | Without Donor Restrictions | With Donor Restrictions | | | 2018 Total | 2017 Totals |
|---|-------------------------------|-------------------------|----------------------------------|-----------------------|-----------------------|-----------------------|
| | | JDC | Wohl Charitable Foundation | Total | | |
| ASSETS | | | | | | |
| Cash and cash equivalents | \$ 39,196,142 | \$ 369,255 | \$ 1,995,830 | \$ 2,365,085 | \$ 41,561,227 | \$ 63,120,586 |
| Investments - other | 115,225 | 10,669,100 | - | 10,669,100 | 10,784,325 | 12,802,458 |
| Investments (Notes 7 and 10) | 134,961,993 | 200,268,619 | 153,217,018 | 353,485,637 | 488,447,630 | 526,085,016 |
| Due from broker | 929,937 | - | - | - | 929,937 | 2,439,464 |
| Grants receivable | 22,718,376 | - | - | - | 22,718,376 | 18,457,678 |
| Contributions receivable, net (Note 9) | 70,010 | 31,146,597 | - | 31,146,597 | 31,216,607 | 30,579,087 |
| Other receivables and other assets | 10,151,551 | 1,493,810 | 839 | 1,494,649 | 11,646,200 | 11,156,208 |
| Fixed assets, net (Note 8) | 47,739,867 | 256,159 | - | 256,159 | 47,996,026 | 48,179,672 |
| Assets held for sale (Note 8) | 882,969 | - | - | - | 882,969 | 2,073,226 |
| | <u>\$ 256,766,070</u> | <u>\$ 244,203,540</u> | <u>\$ 155,213,687</u> | <u>\$ 399,417,227</u> | <u>\$ 656,183,297</u> | <u>\$ 714,893,395</u> |
| Total assets | | | | | | |
| LIABILITIES AND NET ASSETS | | | | | | |
| Liabilities | | | | | | |
| Accounts payable and accrued expenses (Note 11) | \$ 21,096,730 | \$ 410,810 | \$ 8,210,101 | \$ 8,620,911 | \$ 29,717,641 | \$ 35,624,781 |
| Pension plan obligation (Note 3) | 15,667,214 | - | - | - | 15,667,214 | 11,266,567 |
| Other liabilities to employees (Note 4) | 25,584,617 | 3,248,026 | - | 3,248,026 | 28,832,643 | 26,850,323 |
| Annuity obligations (Note 10) | - | 1,666,725 | - | 1,666,725 | 1,666,725 | 2,206,392 |
| Loans payable (Note 5) | 19,250,387 | - | - | - | 19,250,387 | 24,845,342 |
| Due to others | - | 17,465,314 | - | 17,465,314 | 17,465,314 | 21,847,850 |
| | <u>81,598,948</u> | <u>22,790,875</u> | <u>8,210,101</u> | <u>31,000,976</u> | <u>112,599,924</u> | <u>122,641,255</u> |
| Total liabilities | | | | | | |
| Total net assets (Notes 13, 14, and 15) | <u>175,167,122</u> | <u>221,412,665</u> | <u>147,003,586</u> | <u>368,416,251</u> | <u>543,583,373</u> | <u>592,252,140</u> |
| Total liabilities and net assets | <u>\$ 256,766,070</u> | <u>\$ 244,203,540</u> | <u>\$ 155,213,687</u> | <u>\$ 399,417,227</u> | <u>\$ 656,183,297</u> | <u>\$ 714,893,395</u> |

The accompanying notes are an integral part of this consolidated financial statement.

THE AMERICAN JEWISH JOINT DISTRIBUTION COMMITTEE, INC.

Consolidated Statement of Activities

For the year ended December 31, 2018, with comparative totals for the year ended December 31, 2017

| | With Donor Restrictions | | | 2018 Total | 2017 Totals | |
|---|-------------------------------|-----------------------|----------------------------------|-----------------------|-----------------------|-----------------------|
| | Without Donor Restrictions | JDC | Wohl Charitable Foundation | | | Total |
| REVENUES, GAINS AND OTHER SUPPORT | | | | | | |
| Contributions (including JFNA) | \$ 55,864,873 | \$ 82,885,384 | \$ - | \$ 82,885,384 | \$ 138,750,257 | \$ 148,047,081 |
| Grants | 169,949,369 | - | - | - | 169,949,369 | 154,680,181 |
| Other income | 5,789,614 | 2,900,008 | - | 2,900,008 | 8,689,622 | 11,004,008 |
| Investment (loss) income (Note 7) | (11,848,004) | (7,688,012) | (11,039,783) | (18,727,795) | (30,575,799) | 74,950,649 |
| Actuarial loss on annuity obligations (Note 10) | - | 237,415 | - | 237,415 | 237,415 | (317,840) |
| Net assets released from restriction (Note 14) | 89,761,146 | (79,968,637) | (9,792,509) | (89,761,146) | - | - |
| Total revenues, gains and other support | <u>309,516,998</u> | <u>(1,633,842)</u> | <u>(20,832,292)</u> | <u>(22,466,134)</u> | <u>287,050,864</u> | <u>388,364,079</u> |
| EXPENSES | | | | | | |
| Program services | 290,973,520 | - | - | - | 290,973,520 | 284,275,632 |
| Support services | | | | | | |
| Management and general | 23,076,287 | - | - | - | 23,076,287 | 24,885,779 |
| Fund raising | 13,943,634 | - | - | - | 13,943,634 | 11,144,513 |
| Total support services | <u>37,019,921</u> | <u>-</u> | <u>-</u> | <u>-</u> | <u>37,019,921</u> | <u>36,030,292</u> |
| Total expenses | <u>327,993,441</u> | <u>-</u> | <u>-</u> | <u>-</u> | <u>327,993,441</u> | <u>320,305,924</u> |
| Change in net assets before other changes | (18,476,443) | (1,633,842) | (20,832,292) | (22,466,134) | (40,942,577) | 68,058,155 |
| NON-OPERATING CHANGES IN NET ASSETS | | | | | | |
| Gain on sale of fixed assets | 608,707 | - | - | - | 608,707 | 4,319,900 |
| Other | 875,319 | - | - | - | 875,319 | - |
| Actuarial adjustment for pension plan (Note 3) | (6,934,596) | - | - | - | (6,934,596) | 1,596,535 |
| Actuarial adjustment for non-qualified plans (Note 4) | (2,275,620) | - | - | - | (2,275,620) | 264,889 |
| Changes in net assets | <u>(26,202,633)</u> | <u>(1,633,842)</u> | <u>(20,832,292)</u> | <u>(22,466,134)</u> | <u>(48,668,767)</u> | <u>74,239,479</u> |
| Net assets - beginning of year | 201,369,755 | 223,046,507 | 167,835,878 | 390,882,385 | 592,252,140 | 518,012,661 |
| Net assets - end of year | <u>\$ 175,167,122</u> | <u>\$ 221,412,665</u> | <u>\$ 147,003,586</u> | <u>\$ 368,416,251</u> | <u>\$ 543,583,373</u> | <u>\$ 592,252,140</u> |

The accompanying notes are an integral part of this consolidated financial statement.

THE AMERICAN JEWISH JOINT DISTRIBUTION COMMITTEE, INC.
Consolidated Statement of Functional Expenses
For the year ended December 31, 2018, with comparative totals for the year ended December 31, 2017

| | 2018 | | | | | | | |
|---|---------------------------|----------------------|----------------------|----------------------|-----------------------|------------------------|----------------------|-----------------------|
| | Program Services | | | | | Supporting Services | | |
| | Former Soviet Union (FSU) | Israel* | Europe | Other | Total | Management and General | Fund Raising | Total |
| GRANTS TO SUPPORTED ORGANIZATIONS AND AFFILIATES | | | | | | | | |
| Saving Jewish lives | \$ 98,938,304 | \$ 57,045,236 | \$ 36,269,522 | \$ 1,102,114 | \$ 193,355,176 | \$ - | \$ - | \$ 193,355,176 |
| Building Jewish life | 6,352,080 | - | 2,823,273 | 1,319,237 | 10,494,590 | - | - | 10,494,590 |
| Other/multifunctional | - | 2,373,126 | 112,871 | 10,394,107 | 12,880,104 | - | - | 12,880,104 |
| Totals of grants to supported organizations and affiliates | <u>105,290,384</u> | <u>59,418,362</u> | <u>39,205,666</u> | <u>12,815,458</u> | <u>216,729,870</u> | <u>-</u> | <u>-</u> | <u>216,729,870</u> |
| OTHER EXPENSES | | | | | | | | |
| Payroll, benefits, and other staff costs | 12,390,056 | 18,011,015 | 4,825,185 | 7,119,706 | 42,345,962 | 12,900,636 | 9,489,243 | 64,735,841 |
| Conferences, seminars, media and public relations | 356,632 | 6,131,779 | 778,828 | 407,981 | 7,675,220 | 749,168 | 555,287 | 8,979,675 |
| Consultants, professional services, supplies and other expenses | 3,684,443 | 5,977,029 | 1,458,321 | 1,278,297 | 12,398,090 | 4,555,314 | 2,521,642 | 19,475,046 |
| Occupancy, facilities, equipment, and repairs | 2,030,240 | 1,497,624 | 649,684 | 844,944 | 5,022,492 | 2,066,458 | 159,540 | 7,248,490 |
| Travel | 926,608 | 351,428 | 633,613 | 1,537,361 | 3,449,010 | 602,324 | 848,067 | 4,899,401 |
| Building impairment, net of change in deferred tax liability | 43,380 | - | 1,141,502 | - | 1,184,882 | - | - | 1,184,882 |
| Interest expense | - | - | - | - | - | 1,338,030 | - | 1,338,030 |
| Depreciation and amortization | 1,386,778 | 502,121 | 273,485 | 5,610 | 2,167,994 | 864,357 | 369,855 | 3,402,206 |
| Totals of other expenses | <u>20,818,137</u> | <u>32,470,996</u> | <u>9,760,618</u> | <u>11,193,899</u> | <u>74,243,650</u> | <u>23,076,287</u> | <u>13,943,634</u> | <u>111,263,571</u> |
| Total expenses | <u>\$ 126,108,521</u> | <u>\$ 91,889,358</u> | <u>\$ 48,966,284</u> | <u>\$ 24,009,357</u> | <u>\$ 290,973,520</u> | <u>\$ 23,076,287</u> | <u>\$ 13,943,634</u> | <u>\$ 327,993,441</u> |
| Total expenses 2017 | <u>\$ 125,482,133</u> | <u>\$ 89,444,063</u> | <u>\$ 43,940,778</u> | <u>\$ 25,408,658</u> | <u>\$ 284,275,632</u> | <u>\$ 24,885,779</u> | <u>\$ 11,144,513</u> | <u>\$ 320,305,924</u> |

* JDC's programs in Israel aid all populations at risk.

The accompanying notes are an integral part of this consolidated financial statement.

THE AMERICAN JEWISH JOINT DISTRIBUTION COMMITTEE, INC.

Consolidated Statement of Cash Flows

For the year ended December 31, 2018, with comparative totals for the year ended December 31, 2017

| | <u>2018</u> | <u>2017</u> |
|--|----------------------|----------------------|
| CASH FLOWS FROM OPERATING ACTIVITIES | | |
| Change in net assets | \$ (48,668,767) | \$ 74,239,479 |
| Adjustments to reconcile change in net assets to net cash used in operating activities | | |
| Depreciation and amortization | 3,402,206 | 3,081,041 |
| Impairment charges | 1,184,882 | 753,881 |
| Permanently restricted contributions | (7,004,357) | (2,918,578) |
| Realized and unrealized losses (gains) on investments | 33,067,996 | (72,373,072) |
| Change in discount and allowance on contributions receivable | (75,148) | 1,026,869 |
| Noncash items | (909,203) | (571,039) |
| Gain on sale of fixed assets | (608,707) | (4,319,900) |
| Changes in assets and liabilities: | | |
| Due from broker | 1,509,527 | (2,020,913) |
| Grants receivable | (4,260,698) | (1,518,373) |
| Contributions receivable | (562,372) | (4,856,588) |
| Other receivables and other assets | (489,992) | (2,546,480) |
| Accounts payable and accrued expenses | (5,907,140) | (6,104,256) |
| Pension plan obligation | 4,400,647 | (1,341,174) |
| Other liabilities to employees | 1,982,320 | (209,554) |
| Annuity obligations | (539,667) | (95,383) |
| Due to others | (4,382,536) | 1,608,215 |
| Net cash used in operating activities | <u>(27,861,009)</u> | <u>(18,165,825)</u> |
| CASH FLOWS FROM INVESTING ACTIVITIES | | |
| Purchases of investments | (123,449,427) | (71,109,826) |
| Proceeds from sale of investments | 129,631,506 | 92,232,245 |
| Purchases of fixed assets | (2,470,411) | (5,980,570) |
| Proceeds from sale of fixed assets | <u>1,180,580</u> | <u>6,526,925</u> |
| Net cash provided by investing activities | <u>4,892,248</u> | <u>21,668,774</u> |
| CASH FLOWS FROM FINANCING ACTIVITIES | | |
| Repayment of loans | (72,594,955) | (54,908,655) |
| Proceeds from loans | 67,000,000 | 58,500,000 |
| Proceeds from permanently restricted contributions | <u>7,004,357</u> | <u>2,918,578</u> |
| Net cash provided by financing activities | <u>1,409,402</u> | <u>6,509,923</u> |
| Net (decrease) increase in cash and cash equivalents | (21,559,359) | 10,012,872 |
| Cash and cash equivalents, beginning of year | <u>63,120,586</u> | <u>53,107,714</u> |
| Cash and cash equivalents, end of year | <u>\$ 41,561,227</u> | <u>\$ 63,120,586</u> |
| Supplemental disclosure of cash flow information: | | |
| Cash paid during the year for interest | <u>\$ 1,180,231</u> | <u>\$ 911,892</u> |
| Net cash refunded during the year for UBIT | <u>\$ 1,021,572</u> | <u>\$ 498</u> |

The accompanying notes are an integral part of this consolidated financial statement.

THE AMERICAN JEWISH JOINT DISTRIBUTION COMMITTEE, INC.
Notes to Consolidated Financial Statements
December 31, 2018 and 2017

1. NATURE OF ORGANIZATION

The American Jewish Joint Distribution Committee, Inc. (“JDC”) was established in 1914 to channel funds being raised to aid Jews in Europe and Palestine. Today, over 100 years later, JDC is still serving as the overseas arm of the American Jewish community, sponsoring programs of relief, rescue and reconstruction primarily to meet Jewish needs around the globe.

JDC is supported primarily by general contributions, funds from The Jewish Federations of North America (formerly The United Jewish Communities) (“JFNA”) and funds from Conference on Jewish Material Claims Against Germany.

JDC is a not-for-profit organization exempt from federal income tax under Section 501(c)(3) of the Internal Revenue Code.

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of Presentation

The consolidated financial statements are prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America (“US GAAP”).

Consolidated Financial Statements

Consolidated in these financial statements are the following entities related through common board control and economic interest: The American Jewish Joint Distribution Committee, Inc., Joint (JDC) - Israel (CC), the Jack G. Buncher Charitable Fund for the American Jewish Joint Distribution Committee, the Swergold Family Foundation for Children in Crises, the Thalheimer Family-JDC Support Foundation, Inc., AJJDC Real Estate Company Limited, the Taub Center for Social Policy Studies in Israel, the Maurice and Vivienne Wohl Charitable Foundation, and the Hungarian Jewish Social Assistance Foundation. All intercompany transactions and balances have been eliminated in the consolidation.

Use of Estimates

The preparation of financial statements in conformity with US GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Cash and Cash Equivalents

Cash and cash equivalents include investments in highly liquid instruments with maturities when acquired of three months or less.

Concentrations of Credit Risk

Financial instruments that potentially subject JDC to concentrations of credit risk consist principally of cash, cash equivalents, receivables and investments. JDC maintains its cash in various bank accounts that may exceed federally insured limits at times. JDC’s cash and investment accounts were placed with high credit quality financial institutions. JDC has not experienced, nor does it anticipate any losses with respect to such accounts.

THE AMERICAN JEWISH JOINT DISTRIBUTION COMMITTEE, INC.
Notes to Consolidated Financial Statements
December 31, 2018 and 2017

Investments - Other

Certificates of deposit held for investment that are not debt securities are included in investments - other in the accompanying consolidated statement of financial position.

Investments

Investments are recorded at fair value. JDC invests in various investment securities. Investment securities, in general, are exposed to various risks such as interest rate, credit, and overall market volatility risks. Due to the level of risk associated with certain investment securities, it is at least reasonably possible that changes in the values of investment securities will occur in the near term, based on the markets' fluctuations, and that such changes could materially affect the amounts reported in JDC's consolidated financial statements.

Fair Value Measurements and Disclosures

Fair value measurements and disclosures establish a framework for measuring fair value. The framework provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements) and the lowest priority to unobservable inputs (Level 3 measurements). The three levels of the fair value hierarchy are described below.

- Level 1 - Inputs to the valuation methodology are unadjusted quoted prices for identical assets or liabilities in active markets that JDC has the ability to access.
- Level 2 - Inputs to the valuation methodology include other observable inputs, either directly or indirectly, including:
- Quoted prices for similar assets or liabilities in active markets;
 - Quoted prices for identical or similar assets or liabilities in inactive markets;
 - Inputs other than quoted prices that are observable for the asset or liability; and
 - Inputs that are derived principally from or corroborated by observable market data by correlation or other means.
- Level 3 - Inputs to the valuation methodology are unobservable and significant to the fair value measurement. The asset or liability's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs.

THE AMERICAN JEWISH JOINT DISTRIBUTION COMMITTEE, INC.
Notes to Consolidated Financial Statements
December 31, 2018 and 2017

The following is a description of the valuation methodologies used for assets measured at fair value.

**U.S. Government and Agency Obligations, Bonds, Mortgage-Backed Securities,
Agency-Backed Bonds and Common Stock**

Valued at the closing price reported on the active market on which the individual securities are traded.

State of Israel Bonds

Valued at cost, which approximates fair value.

Alternative Investments

Estimated fair values, in the absence of readily ascertainable market values, have been determined by the investment managers and reviewed by management for reasonableness. The methods and procedures used to value these investments may include, but are not limited to: (1) performing comparisons with prices of comparable or similar securities; (2) obtaining valuation-related information from issuers; and/or (3) other analytical data relating to the investment and using other available indications of value. JDC's alternative investments are generally reported at the NAV reported by the fund managers. NAV is used as a practical expedient to estimate the fair value of JDC's interest therein, unless it is probable that all or a portion of the investment will be sold for an amount different from NAV.

The methods described above may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, while JDC believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement at the reporting date. The estimated fair values for the aforementioned securities and interests may differ from the values that would have been used had a ready market for the investments existed, and the differences could be material.

See Note 7 for the table that sets forth the assets at fair value as of December 31, 2018 and 2017.

Contributions Receivable, Net

Unconditional promises to give that are expected to be collected within one year are recorded at net realizable value (net of allowance for doubtfully collectible pledges). Unconditional promises to give that are expected to be collected in future years are recorded at the present value of their estimated future cash flows (net of allowance for doubtfully collectible pledges). The discounts on those amounts are computed using credit adjusted interest rates applicable to the years in which the promises are received. Amortization of the discounts is included in contribution revenue. Conditional promises to give are not included as support until the conditions on which they depend are substantially met.

Allowance for Doubtfully Collectible Pledges

Factors used to determine whether an allowance should be recorded for contributions receivable and other receivables include the age of the receivable, the creditworthiness of the donors, account activity, and a review of payments subsequent to year end.

THE AMERICAN JEWISH JOINT DISTRIBUTION COMMITTEE, INC.
Notes to Consolidated Financial Statements
December 31, 2018 and 2017

Contributions

Unconditional contributions, including promises to give cash and other assets, are reported at fair value at the date the contribution is received. The gifts are reported as either without donor restrictions or with donor restrictions if they are received with donor stipulations that limit the use of the donated assets. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, net assets with donor restrictions are released from restriction and reported in the consolidated statement of activities as net assets released from restrictions.

Risk of Operating Outside the United States

JDC is subject to the risks of doing business outside the United States, including, among other risks, foreign currency exchange rate risks, tax laws and political or labor disturbances.

Grant Revenue

Revenue from grants is recognized to the extent that qualifying reimbursable expenses have been incurred over the terms of the respective agreements.

JDC receives a significant amount of funding from the Conference on Jewish Material Claims Against Germany and the government of Israel. This funding is subject to audit. Management is of the opinion that disallowances, if any, would not have a significant effect on the consolidated financial position or changes in net assets of JDC.

Grant funding received in advance, where associated expenditures have not yet been incurred, is recognized as deferred grant revenue.

Fixed Assets, Net

Fixed assets are stated at cost. Items costing in excess of \$25,000 which have an estimated useful life of more than one year are subject to capitalization. Depreciation and amortization of fixed assets are provided on the straight-line method over their estimated useful lives. Leasehold improvements are amortized over the shorter of the estimated useful life of the asset or the lease term.

Impairment of Fixed Assets

JDC reviews periodically the carrying amounts of its fixed assets to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss (if any). Where it is not possible to estimate the recoverable amount of an individual asset, JDC estimates the recoverable amount of the asset group to which the asset belongs.

The carrying amount of an asset (or asset group) is not recoverable if it exceeds the sum of the undiscounted cash flows expected from the entity's use and eventual disposition of the asset (or asset group), which is an entity-specific measure. If the asset (or asset group) is not recoverable, the impairment loss is measured as the difference between the carrying amount of the asset (or asset group) and its fair value, which is market participant based.

THE AMERICAN JEWISH JOINT DISTRIBUTION COMMITTEE, INC.
Notes to Consolidated Financial Statements
December 31, 2018 and 2017

If an impairment loss is recognized, the adjusted carrying amount of the long-lived asset shall be its new cost basis. For a depreciable long-lived asset, the new cost basis shall be depreciated (amortized) over the remaining useful life of that asset. Restoration of a previously recognized impairment loss is prohibited.

Fair Value of Financial Instruments

The carrying amounts of cash, cash equivalents, other receivables and other assets, and accounts payable and accrued expenses approximate fair value due to the short maturity of these financial instruments.

Measure of Operations

Included in operating net assets without donor restrictions are resources used for the general support of JDC's operations.

Nonoperating activities include: (1) pension related activity other than net periodic pension cost; and (2) other items considered to be unusual or nonrecurring in nature.

Net Assets Without Donor Restrictions

Net assets without donor restrictions include funds having no restriction as to use or purpose imposed by donors. In addition, net assets without donor restrictions include resources which are set aside for board-designated purposes.

Net Assets With Donor Restrictions

Net assets with donor restrictions include funds are those whose use has been limited by donors to a specific time period or purpose. Also included in this category are net assets to be maintained in perpetuity at the behest of the donor and the income generated by such funds is utilized for operating purposes except if otherwise indicated by the donor.

Reclassifications

Certain reclassifications have been made to the 2017 consolidated financial statements to conform to the current year's presentation. Such reclassifications did not change total assets, liabilities, revenues, expenses or changes in net assets as reflected in the 2017 consolidated financial statements.

Functional Allocation of Expenses

The costs of providing services have been summarized on a functional basis. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

Exchange Rates

The U.S. dollar equivalents of the local currencies were calculated either at the actual rates of exchange or at an average of the rates during the year.

Income Taxes

JDC is exempt from federal income tax under IRC section 501(c)(3), though it is subject to tax on income unrelated to its exempt purpose, unless that income is otherwise excluded by the Code. JDC is, likewise, exempt from income tax under comparable state statutes. JDC does derive revenue from an unrelated trade

THE AMERICAN JEWISH JOINT DISTRIBUTION COMMITTEE, INC.
Notes to Consolidated Financial Statements
December 31, 2018 and 2017

or business through its partnership investments; accordingly, it has calculated a net refund of \$1,021,572, which has been netted against investment income, for December 31, 2018.

JDC follows guidance that clarifies the accounting for uncertainty in tax positions taken or expected to be taken in a tax return, including issues relating to financial statement recognition and measurement. This guidance provides that the tax effects from an uncertain tax position can only be recognized in the financial statements if the position is “more-likely-than-not” to be sustained if the position were to be challenged by a taxing authority. The assessment of the tax position is based solely on the technical merits of the position, without regard to the likelihood that the tax position may be challenged.

JDC has processes presently in place to ensure the maintenance of its tax-exempt status; to identify and report unrelated income; to determine its filing and tax obligations in jurisdictions for which it has nexus; and to identify and evaluate other matters that may be considered tax positions. JDC has determined that there are no material uncertain tax positions that require recognition or disclosure in the financial statements as of December 31, 2018.

New Accounting Pronouncements

In August 2016, the Financial Accounting Standards Board (“FASB”) issued Accounting Standards Update (“ASU”) No. 2016-14, Not-for-Profit Entities (Topic 958): Presentation of Financial Statements of Not-for-Profit Entities (“ASU 2016-14”). The ASU amends the current reporting model for not-for-profit organizations and requires certain additional disclosures. The significant changes include:

- Requiring the presentation of two net asset classes classified as “net assets without donor restrictions” and “net assets with donor restrictions”;
- Modifying the presentation of underwater endowment funds and related disclosures;
- Requiring the use of the placed in service approach to recognize the satisfaction of restrictions on gifts used to acquire or construct long-lived assets, absent explicit donor stipulations otherwise;
- Requiring that all not-for-profits present an analysis of expenses by function and nature in a separate statement or in the notes to the financial statements;
- Requiring disclosure of quantitative and qualitative information on liquidity;
- Presenting investment return net of external and direct internal investment expenses; and
- Modifying other financial statement reporting requirements and disclosures intended to increase the usefulness to the reader.

JDC has adopted ASU No. 2016-14 as of and for the year ended December 31, 2018.

In June 2018, the FASB issued ASU 2018-08, “Clarifying the Scope and the Accounting Guidance for Contributions Received and Contributions Made.” This ASU is intended to provide a more robust framework for determining whether a transaction should be recorded as a contribution or as an exchange transaction. This update is effective for the fiscal year beginning January 1, 2019, with early adoption

THE AMERICAN JEWISH JOINT DISTRIBUTION COMMITTEE, INC.
Notes to Consolidated Financial Statements
December 31, 2018 and 2017

permitted. JDC is currently assessing the effect that adoption of the new standard will have on its financial statements.

In February 2016, the FASB issued ASU 2016-02, “Leases.” This ASU will require lessees to recognize almost all leases on the balance sheet as a right-of-use asset and a lease liability. For income statement purposes, the FASB retained a dual model, requiring leases to be classified as finance leases or operating leases. This update is effective for the fiscal year beginning January 1, 2020, with early adoption permitted. JDC is currently assessing the effect that adoption of the new standard will have on its financial statements.

In May 2014, the FASB issued ASU 2014-09, “Revenue from Contracts with Customers.” The ASU provides updated guidance to use in accounting for revenue arising from contracts with customers and supersedes most current revenue recognition guidance. Contribution revenue is specifically excluded from the scope of this update. This guidance is effective for JDC’s annual reporting period beginning January 1, 2019 with early application permitted beginning January 1, 2017. JDC is currently assessing the effect that adoption of the new standard will have on its financial statements.

Subsequent Events

JDC evaluated its December 31, 2018 consolidated financial statements for subsequent events through July 22, 2019, the date the consolidated financial statements were available to be issued.

JDC is not aware of any subsequent events that would require recognition or disclosure in the accompanying consolidated financial statements.

3. RETIREMENT PLAN

JDC sponsors a noncontributory defined benefit pension plan (“Retirement Plan”) covering its New York staff and overseas foreign service personnel. Prior service cost has been fully funded.

Effective December 31, 2012, the plan has been amended to eliminate future benefit accruals for employees who have not attained age 30 by December 31, 2012. The accrued pension benefits of employees who have not attained age 30 by December 31, 2012 will remain frozen at their current level.

In October of 2017, the Retirement Plan has been amended effective January 1, 2018, as follows: Active participants whose salary was above \$120,000 (“Highly Compensated Employees”) had their benefits frozen in the American Jewish Joint Distribution Committee, Inc. Employees’ Retirement Plan (“Qualified Plan”) and automatically became participants in the American Jewish Joint Distribution Committee, Inc. Supplemental Pension Plan (a non-qualified plan). Alternatively, some elected to receive their future benefits under the qualified 403(b) Defined Contribution Plan. This allowed the Qualified Plan to pass the participation, coverage and non-discrimination tests under the Internal Revenue Code.

THE AMERICAN JEWISH JOINT DISTRIBUTION COMMITTEE, INC.
Notes to Consolidated Financial Statements
December 31, 2018 and 2017

The following table summarizes the benefit obligation, fair value of plan assets, the Retirement Plan's funded status and other information as of December 31, 2018 and 2017:

| | <u>2018</u> | <u>2017</u> |
|--|------------------------|------------------------|
| Reconciliation of projected benefit obligation: | | |
| Projected benefit obligation, beginning of year | \$ 65,574,307 | \$ 60,862,703 |
| Service cost including expenses | 518,304 | 1,515,488 |
| Interest cost | 2,245,778 | 2,446,181 |
| Actuarial loss | 571,939 | 6,701,118 |
| Benefits payments | (2,902,856) | (2,790,462) |
| Expected expenses | (139,170) | (124,172) |
| Curtailments | - | (3,036,549) |
| Projected benefit obligation, end of year | <u>\$ 65,868,302</u> | <u>\$ 65,574,307</u> |
| Change in plan assets: | | |
| Fair value of assets, beginning of year | \$ 54,307,740 | \$ 48,254,962 |
| Actual (loss) return on assets | (3,315,486) | 6,954,756 |
| Employer contributions | 2,202,353 | 2,027,654 |
| Benefits payments | (2,902,856) | (2,790,462) |
| Actual expenses | (90,663) | (139,170) |
| Fair value of assets, end of year | <u>\$ 50,201,088</u> | <u>\$ 54,307,740</u> |
| Funded status | <u>\$ (15,667,214)</u> | <u>\$ (11,266,567)</u> |
| Accumulated benefit obligation | <u>\$ 64,724,305</u> | <u>\$ 64,342,027</u> |
| Net periodic pension cost: | | |
| Service cost | \$ 518,304 | \$ 1,515,488 |
| Interest cost | 2,245,778 | 2,446,181 |
| Expected return on assets | (3,516,307) | (3,095,368) |
| Amortization of prior service credit | (132,144) | (244,169) |
| Amortization of net actuarial loss | 552,773 | 2,423,919 |
| Net periodic pension (income) cost | <u>(331,596)</u> | <u>3,046,051</u> |
| Curtailment gain | - | (763,036) |
| Net periodic pension (income) cost after curtailments | <u>\$ (331,596)</u> | <u>\$ 2,283,015</u> |
| Other changes recognized in unrestricted net assets: | | |
| Actuarial loss | \$ 7,355,225 | \$ 2,856,728 |
| Amortization of prior service cost | 132,144 | 244,169 |
| Amortization of net loss | (552,773) | (2,423,919) |
| Curtailment gain | - | (3,036,549) |
| Prior service credit recognized due to curtailment | - | 763,036 |
| Pension related activity other than net periodic pension (income) cost | <u>\$ 6,934,596</u> | <u>\$ (1,596,535)</u> |

THE AMERICAN JEWISH JOINT DISTRIBUTION COMMITTEE, INC.
Notes to Consolidated Financial Statements
December 31, 2018 and 2017

The assumptions used to determine the benefit obligation as of December 31, 2018 and 2017 follow:

| | <u>2018</u> | <u>2017</u> |
|--------------------------------|-------------|-------------|
| Weighted average assumptions: | | |
| Discount rate | 4.18 % | 3.52 % |
| Expected return on plan assets | N/A | N/A |
| Rate of compensation increase | 3.00 % | 3.00 % |

The assumptions used to determine the net periodic pension cost for the years ended December 31, 2018 and 2017 follow:

| | <u>2018</u> | <u>2017</u> |
|--------------------------------|-------------|-------------|
| Weighted average assumptions: | | |
| Discount rate | 3.52% | 4.00% |
| Expected return on plan assets | 6.75% | 6.75% |
| Rate of compensation increase | 3.00% | 3.00% |

Plan Assets

The composition of the Plan's investments as of December 31, 2018 and 2017 was as follows:

| | <u>2018</u> | | | |
|----------------------------------|----------------------|----------------|----------------|-------------------|
| | <u>Level 1</u> | <u>Level 2</u> | <u>Level 3</u> | <u>Total</u> |
| Common stocks | \$ 2,809,461 | \$ - | \$ - | \$ 2,809,461 |
| Collective investment trust | 10,155,102 | - | - | 10,155,102 |
| Mutual funds | 6,998,501 | - | - | 6,998,501 |
| Total investments, at fair value | <u>\$ 19,963,064</u> | <u>\$ -</u> | <u>\$ -</u> | <u>19,963,064</u> |

Alternative investments at net assets value:

| | |
|---------------------------|----------------------|
| Equity fund | 1,230,257 |
| Hedge fund | 23,929,609 |
| Global markets | 2,058,017 |
| Cash and cash equivalents | <u>3,020,141</u> |
| Fair value of plan assets | <u>\$ 50,201,088</u> |

| | <u>2017</u> | | | |
|----------------------------------|----------------------|----------------|----------------|-------------------|
| | <u>Level 1</u> | <u>Level 2</u> | <u>Level 3</u> | <u>Total</u> |
| Common stocks | \$ 3,543,880 | \$ - | \$ - | \$ 3,543,880 |
| Mutual funds | 11,770,318 | - | - | 11,770,318 |
| Mutual funds fixed income | 8,995,843 | - | - | 8,995,843 |
| Total investments, at fair value | <u>\$ 24,310,041</u> | <u>\$ -</u> | <u>\$ -</u> | <u>24,310,041</u> |

Alternative investments at net assets value

| | |
|---------------------------|----------------------|
| Equity fund | 1,613,710 |
| Hedge fund | 22,486,622 |
| Global markets | 2,409,848 |
| Cash and cash equivalents | <u>3,487,519</u> |
| Fair value of plan assets | <u>\$ 54,307,740</u> |

THE AMERICAN JEWISH JOINT DISTRIBUTION COMMITTEE, INC.
Notes to Consolidated Financial Statements
December 31, 2018 and 2017

JDC is invested in various alternative investments that are not available to retail investors and are not publicly traded. The fair value estimates of these investments are based on net asset value (“NAV”) as provided by the respective investment managers. Because JDC uses NAV as a practical expedient for fair value, these investments are excluded from the fair value hierarchy.

Information with respect to redemption terms, strategies, risks, and funding commitments for these investments is as follows:

| | 2018 | | | |
|-------------------------------|----------------------|-----------------------------|---------------------------------|------------------------|
| | Fair Value | Redemption Frequency | Redemption Notice Period | Number of Funds |
| Alternative Investments: | | | | |
| Equity fund ^(a) | \$ 1,230,257 | Monthly | 30 days | 1 |
| Hedge fund ^(b) | 23,929,609 | Quarterly, Semiannually | 60-95 days | 8 |
| Global markets ^(c) | <u>2,058,017</u> | Monthly | 30 days | 1 |
| Total | <u>\$ 27,217,883</u> | | | |

| | 2017 | | | |
|-------------------------------|----------------------|-----------------------------|---------------------------------|------------------------|
| | Fair Value | Redemption Frequency | Redemption Notice Period | Number of Funds |
| Alternative Investments: | | | | |
| Equity fund ^(a) | \$ 1,613,710 | Monthly | 30 days | 1 |
| Hedge fund ^(b) | 22,486,622 | Quarterly, Semiannually | 60-95 days | 8 |
| Global markets ^(c) | <u>2,409,848</u> | Monthly | 30 days | 1 |
| Total | <u>\$ 26,510,180</u> | | | |

The above funds have no unfunded commitments as of December 31, 2018 and 2017.

- (a) Equity fund - This comingled equity fund’s objective is to provide long-term capital appreciation by investing primarily in U.S. companies in the medium market capitalization segment. The fund identifies companies undergoing “corporate change” and generating large amounts of free cash flow.
- (b) Hedge fund - This fund invests in various diversified strategies, including private investment companies. The purpose is to generate appreciation while managing risk through diversification.
- (c) Global markets - This fund invests in common stock, exchange-traded funds (“ETF”), warrants, and other private investment companies relating to various global markets. The purpose is to generate appreciation while managing risk through diversification.

Investment Policies

JDC’s investment policies are designed to ensure adequate plan assets will be available to provide future payments of pension benefits to eligible participants. Taking into account the expected long-term rate of return on plan assets, JDC formulates its investment portfolio to comprise an optimal combination of equity and debt securities.

THE AMERICAN JEWISH JOINT DISTRIBUTION COMMITTEE, INC.
Notes to Consolidated Financial Statements
December 31, 2018 and 2017

The expected returns on plan assets are developed in conjunction with actuaries and investment advisors, and take into account long-term expectations for future returns and investment strategy. Amounts are compared to historical averages for reasonableness.

Estimated Future Benefit Payments

The following benefit payments, which reflect expected future service, are expected to be paid as follows:

Year ending December 31:

| | |
|-----------|--------------|
| 2019 | \$ 4,595,009 |
| 2020 | 4,657,977 |
| 2021 | 3,781,020 |
| 2022 | 3,801,877 |
| 2023 | 4,127,768 |
| 2024-2028 | 18,311,732 |

JDC expects to contribute approximately \$0.8 million to its pension plan in fiscal year 2019.

4. OTHER LIABILITIES TO EMPLOYEES

In addition to the Retirement Plan, JDC provides additional benefits to participants of four non-qualified plans.

Supplemental Plan

Under the American Jewish Joint Distribution Committee, Inc. Supplemental Plan (“Supplemental Plan”), JDC provides additional benefits to 8 former employees. Of the 8 employees, 6 employees participate in the Retirement Plan and receive these benefits as a supplement to their current pension payments. The remaining 2 former employees are not part of the Retirement Plan and receive these payments in lieu of pension payments. The estimated liability for this supplemental benefit plan is \$1,492,988 and \$1,720,814 as of December 31, 2018 and 2017, respectively, and is included in other liabilities to employees in the accompanying consolidated statements of financial position.

THE AMERICAN JEWISH JOINT DISTRIBUTION COMMITTEE, INC.
Notes to Consolidated Financial Statements
December 31, 2018 and 2017

The following table summarizes the projected benefit obligation, net periodic pension cost, and pension-related activity other than net periodic pension cost related to the Supplemental Plan as of December 31, 2018 and 2017:

| | <u>2018</u> | <u>2017</u> |
|---|---------------------|---------------------|
| Reconciliation of projected benefit obligation: | | |
| Projected benefit obligation, beginning of year | \$ 1,720,814 | \$ 1,803,075 |
| Interest cost | 47,733 | 53,744 |
| Actuarial (gain) loss | (40,223) | 106,599 |
| Benefits payments | <u>(235,336)</u> | <u>(242,604)</u> |
| Projected benefit obligation, end of year | <u>\$ 1,492,988</u> | <u>\$ 1,720,814</u> |
| Net periodic pension cost: | | |
| Interest cost | \$ 47,733 | \$ 53,744 |
| Amortization of prior service cost | 305,453 | 305,453 |
| Amortization of net actuarial loss | <u>35,027</u> | <u>18,696</u> |
| Net periodic pension cost | <u>\$ 388,213</u> | <u>\$ 377,893</u> |
| Other changes recognized in unrestricted net assets: | | |
| Actuarial (gain) loss | \$ (40,223) | \$ 106,599 |
| Amortization of prior service cost | (305,453) | (305,453) |
| Amortization of net actuarial loss | <u>(35,027)</u> | <u>(18,696)</u> |
| Pension related activity other than net periodic pension cost | <u>\$ (380,703)</u> | <u>\$ (217,550)</u> |
| Discount rate assumption used to determine the benefit obligation, as of December 31, | 3.72 % | 2.98 % |
| Discount rate assumption used to determine the net periodic pension cost as of December 31, | 2.98 % | 3.19 % |

SERP

Beginning in 2018, JDC provides additional benefits to 2 former employees in addition to the Retirement Plan under the American Jewish Joint Distribution Committee, Inc. Supplemental Pension Plan ("SERP"). Additionally, 25 active Highly Compensated Employees are accruing future benefits under this non-qualified plan. The estimated liability for this supplemental benefit plan is \$4,615,636 as of December 31, 2018 and is included in other liabilities to employees in the accompanying consolidated statement of financial position.

THE AMERICAN JEWISH JOINT DISTRIBUTION COMMITTEE, INC.
Notes to Consolidated Financial Statements
December 31, 2018 and 2017

The following table summarizes the projected benefit obligation, net periodic pension cost, and pension-related activity other than net periodic pension cost related to the SERP as of December 31, 2018:

| | <u>2018</u> |
|---|---------------------|
| Reconciliation of projected benefit obligation: | |
| Projected benefit obligation, beginning of year | \$ - |
| Service cost including expenses | 1,350,463 |
| Plan amendments | 3,730,109 |
| Actuarial gain | (456,244) |
| Benefits payments | <u>(8,692)</u> |
| Projected benefit obligation, end of year | <u>\$ 4,615,636</u> |
| Net periodic pension cost: | |
| Service cost | \$ 1,350,463 |
| Amortization of prior service cost | <u>492,099</u> |
| Net periodic pension cost | <u>\$ 1,842,562</u> |
| Other changes recognized in unrestricted net assets: | |
| Actuarial gain | \$ (456,244) |
| Prior service cost | 3,730,109 |
| Amortization of prior service cost | <u>(492,099)</u> |
| Pension related activity other than net periodic pension cost | <u>\$ 2,781,766</u> |
| Discount rate assumption used to determine the benefit obligation, as of December 31, | 4.37 % |
| Discount rate assumption used to determine the net periodic pension cost as of December 31, | 3.52 % |

Benefit Restoration Plan

The JDC Personnel and Management Committee adopted a “Benefit Restoration Plan” (“BRP”) to restore certain pension benefits to specified executive managers whose benefits were reduced due to the limitation contained in the Federal Omnibus Budget Reconciliation Act of 1993 (“OBRA 93”). The BRP attempts to equalize benefits to these managers as compared to all other JDC employees covered by the Retirement Plan. Under the BRP, the covered employees are entitled to receive a supplemental benefit, paid by JDC, consisting of the difference between the retirement benefit computed pursuant to the BRP and the statutory benefit computed pursuant to the Retirement Plan. The supplemental benefit is reserved by JDC in a separate restricted fund, on a current basis, in accordance with computations made by JDC’s actuary. Currently, one active executive manager and three retired executive managers participate in the BRP.

THE AMERICAN JEWISH JOINT DISTRIBUTION COMMITTEE, INC.
Notes to Consolidated Financial Statements
December 31, 2018 and 2017

The balance of the BRP is approximately \$5,355,202 and \$5,394,765 as of December 31, 2018 and 2017, respectively, and is included in other liabilities to employees in the accompanying consolidated statement of financial position.

The following table summarizes the projected benefit obligation, net periodic pension cost, and pension-related activity other than net periodic pension cost related to the BRP as of December 31, 2018 and 2017:

| | <u>2018</u> | <u>2017</u> |
|---|---------------------|---------------------|
| Reconciliation of projected benefit obligation: | | |
| Projected benefit obligation, beginning of year | \$ 5,394,765 | \$ 5,305,875 |
| Interest cost | 176,458 | 195,367 |
| Actuarial loss | 164,700 | 228,534 |
| Benefits payments | <u>(380,721)</u> | <u>(335,011)</u> |
| Projected benefit obligation, end of year | <u>\$ 5,355,202</u> | <u>\$ 5,394,765</u> |
| Net periodic pension cost: | | |
| Interest cost | \$ 176,458 | \$ 195,367 |
| Amortization of prior service cost | 238,801 | 238,801 |
| Amortization of net actuarial loss | <u>51,342</u> | <u>37,072</u> |
| Net periodic pension cost | <u>\$ 466,601</u> | <u>\$ 471,240</u> |
| Other changes recognized in unrestricted net assets: | | |
| Actuarial loss | \$ 164,700 | \$ 228,534 |
| Amortization of prior service credit | (238,801) | (238,801) |
| Amortization of net loss | <u>(51,342)</u> | <u>(37,072)</u> |
| Pension related activity other than net periodic pension cost | <u>\$ (125,443)</u> | <u>\$ (47,339)</u> |
| Discount rate assumption used to determine the benefit obligation, as of December 31, | 4.06 % | 3.39 % |
| Discount rate assumption used to determine the net periodic pension cost as of December 31, | 3.39 % | 3.82 % |

Deferred Compensation

JDC offers its executive managers a non-matching deferred compensation plan. Participants can opt to defer a portion of their salary into an independently managed investment account owned by JDC. These investments are not part of JDC's pooled investment accounts. Currently, seven executive managers participate in the plan. These deferred compensation arrangements total \$1,955,382 and \$2,787,622 as of December 31, 2018 and 2017, respectively, and are included in investments and other liabilities to employees in the accompanying consolidated statements of financial position. For the years ended December 31, 2018 and 2017, employee contributions totaled \$0 and \$27,000, respectively.

In addition to the non-qualified retirement plans described above, included in other liabilities to employees are accrued salaries and benefits earned worldwide by JDC's employees of \$15,413,435 and \$16,947,122 as of December 31, 2018 and 2017, respectively.

THE AMERICAN JEWISH JOINT DISTRIBUTION COMMITTEE, INC.
Notes to Consolidated Financial Statements
December 31, 2018 and 2017

5. LOANS PAYABLE

JPMorgan Chase

JDC has a credit line agreement with JPMorgan Chase in the amount of \$26,500,000 in 2018 and \$50,000,000 in 2017. The interest rate on the line of credit in 2018 and 2017 is LIBOR + 0.65% and LIBOR + 0.70%, respectively. During 2018 and 2017, the interest rate ranged from 2.09% to 3.04% and 1.73% to 2.09%, respectively. The line of credit is secured by JDC's investments held at JPMorgan Chase with a value at December 31, 2018 and 2017 of \$41,997,704 and \$82,758,332, respectively. The outstanding balance at December 31, 2018 and 2017 was \$150,000 and \$1,650,000, respectively. In March 2018, the line of credit was extended for three years to be renewed on March 20, 2021. The credit line was reduced at renewal to \$26,500,000.

The terms of the line of credit require the maintenance of covenants, including financial reporting requirements and liquidity ratio minimums, which the bank may waive or modify at any time at their discretion.

Bank of America

JDC has a revolving line of credit agreement with Bank of America for \$50,000,000. There are 2 tranches: \$20,000,000 collateralized by fixed income and \$30,000,000 collateralized by hedge funds. In 2015, the fixed income bonds were replaced with fixed income mutual funds. The line of credit is secured by JDC's investments held at Bank of America with a value as of December 31, 2018 and 2017 of \$87,475,883 and \$90,217,291, respectively. The interest rates on the tranches are LIBOR +0.45% for fixed income and LIBOR +0.70% for hedge funds. During 2018 and 2017, the interest rate ranged from 2.02% to 3.05%, and 1.23% to 2.21%, respectively. The outstanding balance at December 31, 2018 and 2017 was \$19,000,000 and \$20,000,000, respectively. In 2017, the line of credit was extended for another 2 years to be renewed on November 30, 2019.

The terms of the line of credit require the maintenance of covenants, including financial reporting requirements and maintaining a minimum of assets without donor restrictions, which the bank may waive or modify at any time at their discretion.

TD Bank

JDC has a \$25,000,000 credit line agreement with TD Bank. The interest rate on the line of credit is LIBOR +0.65%. During 2018 and 2017, the total interest rate ranged from 2.18% to 3.15% and 1.65% to 2.18%, respectively. The line is secured by JDC investments held at TD Bank with a value at December 31, 2018 and 2017 of \$21,456,063 and \$24,879,622, respectively. The outstanding balance at December 31, 2018 and 2017 was \$0 and \$3,000,000 respectively. In 2017, the line of credit was extended for another 3 years to be renewed on October 22, 2020. In 2018, JDC reserved \$1,500,000 of the line of credit to cover a letter of credit with the landlord of the New York Headquarters office, which moved in September 2017. The letter of credit expired in December 2018.

In March 2018, JDC opened a second line of credit with TD Bank for \$18,500,000 with a similar interest rate. The duration and renewal dates are the same as the first line. The line is secured by JDC investments held at TD Bank with a value at December 31, 2018 of \$24,036,851. The outstanding balance at December 31, 2018 was \$0.

THE AMERICAN JEWISH JOINT DISTRIBUTION COMMITTEE, INC.
Notes to Consolidated Financial Statements
December 31, 2018 and 2017

The terms of the line of credit require the maintenance of covenants, including financial reporting requirements and maintaining a minimum of assets without donor restrictions, which the bank may waive or modify at any time at their discretion.

Bank Leumi - Beit Ribakoff

Joint Israel of JDC has a loan agreement with Bank Leumi (Israel) for \$840,000. The loan matures on March 24, 2020. Payments of principal and interest are due monthly. The interest rate is Israeli prime plus 0.55%, which at December 31, 2018 and 2017 was 2.30% and 2.15%, respectively. Bank Leumi holds a lien on an associated JDC property as collateral for this loan. The balance as of December 31, 2018 and 2017 was \$100,387 and \$195,342, respectively. Future principal payments as of December 31, 2018 were as follows:

| | |
|------|-------------------|
| 2019 | \$ 80,310 |
| 2020 | <u>20,077</u> |
| | <u>\$ 100,387</u> |

6. COMMITMENTS AND CONTINGENCIES

In February of 2017, JDC entered into a contractual agreement for a minimum of 31 years for its new global headquarters location in New York City. JDC also has employment agreements with certain key employees. Minimum future rental commitments under the terms of the lease and employment commitments as of December 31, 2018 were as follows:

| | |
|------------|----------------------|
| 2019 | \$ 2,602,371 |
| 2020 | 1,435,919 |
| 2021 | 1,408,601 |
| 2022 | 1,450,804 |
| 2023 | 1,553,296 |
| Thereafter | <u>49,376,175</u> |
| | <u>\$ 57,827,166</u> |

The estimated sum of rental payments to be made over the life of this lease is being allocated on a straight-line basis over the entire lease period. Rent expense for all JDC offices worldwide for the years ended December 31, 2018 and 2017 was \$3,129,496 and \$2,825,386, respectively.

JDC is a party to litigation and other claims in the ordinary course of business. In the opinion of management, the ultimate resolution of these matters will not have a significant effect on the consolidated financial position or changes in net assets of JDC.

THE AMERICAN JEWISH JOINT DISTRIBUTION COMMITTEE, INC.
Notes to Consolidated Financial Statements
December 31, 2018 and 2017

7. INVESTMENTS

The composition of JDC's investments as of December 31, 2018 and 2017 was as follows:

| | 2018 | | | Total |
|---|-----------------------|----------------|----------------------|-----------------------|
| | Level 1 | Level 2 | Level 3 | |
| U.S. government and agency obligations: | | | | |
| U.S. treasury bonds | \$ 866,039 | \$ - | \$ - | \$ 866,039 |
| Municipal bonds | 800,730 | - | - | 800,730 |
| Agency-backed bonds | 990,250 | - | - | 990,250 |
| Common stock | 31,716,831 | - | - | 31,716,831 |
| Mutual funds common stock | 75,931,522 | - | - | 75,931,522 |
| Mutual funds fixed income | 55,702,370 | - | - | 55,702,370 |
| Alternative investments: | | | | |
| Private equity funds | - | - | 228,496 | 228,496 |
| Real estate | - | - | 10,349,208 | 10,349,208 |
| | <u>\$ 166,007,742</u> | <u>\$ -</u> | <u>\$ 10,577,704</u> | <u>176,585,446</u> |
| Alternative investments valued at NAV | | | | 311,786,184 |
| State of Israel bonds (at cost) | | | | <u>76,000</u> |
| Total investments | | | | <u>\$ 488,447,630</u> |
| | | | | |
| | 2017 | | | |
| | Level 1 | Level 2 | Level 3 | Total |
| U.S. government and agency obligations: | | | | |
| U.S. treasury bonds | \$ 1,122,994 | \$ - | \$ - | \$ 1,122,994 |
| Mortgage-backed securities | 538 | - | - | 538 |
| Agency-backed bonds | 996,330 | - | - | 996,330 |
| Common stock | 52,547,318 | - | - | 52,547,318 |
| Mutual funds common stock | 112,305,390 | - | - | 112,305,390 |
| Mutual funds fixed income | 49,787,169 | - | - | 49,787,169 |
| Alternative investments: | | | | |
| Private equity funds | - | - | 228,496 | 228,496 |
| Real estate | - | - | 10,130,112 | 10,130,112 |
| | <u>\$ 216,759,739</u> | <u>\$ -</u> | <u>\$ 10,358,608</u> | <u>227,118,347</u> |
| Alternative investments valued at NAV | | | | 298,861,419 |
| State of Israel bonds (at cost) | | | | <u>105,250</u> |
| Total investments | | | | <u>\$ 526,085,016</u> |

THE AMERICAN JEWISH JOINT DISTRIBUTION COMMITTEE, INC.
Notes to Consolidated Financial Statements
December 31, 2018 and 2017

The following tables summarize the changes in JDC's Level 3 investments for the years ended December 31, 2018 and 2017:

| | 2018 | | |
|--|----------------------|---------------------------------|----------------------|
| | Real Estate | Private Equity Funds | Total |
| Beginning of the year | \$ 10,130,112 | \$ 228,496 | \$ 10,358,608 |
| Realized and unrealized gains (losses) | 219,096 | - | 219,096 |
| Redemptions | - | - | - |
| End of the year | <u>\$ 10,349,208</u> | <u>\$ 228,496</u> | <u>\$ 10,577,704</u> |

| | 2017 | | |
|--|----------------------|---------------------------------|----------------------|
| | Real Estate | Private Equity Funds | Total |
| Beginning of the year | \$ 9,072,000 | \$ 390,309 | \$ 9,462,309 |
| Realized and unrealized gains (losses) | 1,058,112 | 46,656 | 1,104,768 |
| Redemptions | - | (208,469) | (208,469) |
| End of the year | <u>\$ 10,130,112</u> | <u>\$ 228,496</u> | <u>\$ 10,358,608</u> |

JDC uses the net asset value per share or its equivalent to determine the fair value of all the underlying investments which (a) do not have a readily determinable fair value and (b) prepare their financial statements consistent with the measurement principles of an investment company or have the attributes of an investment company. The following table lists investments by major category as of December 31, 2018 and 2017 which are reported at fair value using an NAV:

| | 2018 | | | | |
|-------------------------------------|----------------------------|-----------------------|---------------------------------|---|-------------------------------------|
| | Number of Funds | Fair Value | Unfunded Commitments | Redemption Frequency | Redemption Notice Period |
| Alternative investments: | | | | | |
| Real estate ^(a) | 3 | \$ 5,024,915 | \$ 1,877,144 | N/A | N/A |
| Hedge funds ^(b) | 42 | 285,422,349 | 4,257,339 | Monthly, Quarterly, Annually, 3 year lockup | 10-180 days |
| Private equity funds ^(c) | 21 | 19,250,477 | 39,645,501 | N/A | N/A |
| Common Trust Funds ^(d) | 7 | 2,088,443 | - | Daily, thrice-monthly | Daily |
| Total | | <u>\$ 311,786,184</u> | | | |

THE AMERICAN JEWISH JOINT DISTRIBUTION COMMITTEE, INC.
Notes to Consolidated Financial Statements
December 31, 2018 and 2017

| | 2017 | | | | |
|-------------------------------------|--------------------|-----------------------|-------------------------|---|-----------------------------|
| | Number of Funds | Fair Value | Unfunded Commitments | Redemption Frequency | Redemption Notice Period |
| Alternative investments: | | | | | |
| Real estate ^(a) | 3 | \$ 7,890,697 | \$ 2,556,226 | N/A | N/A |
| Hedge funds ^(b) | 34 | 274,193,538 | 3,281,861 | Monthly, Quarterly, Annually, 3 year lockup | 10-180 days |
| Private equity funds ^(c) | 14 | 14,122,179 | 15,543,081 | N/A | N/A |
| Common Trust Funds ^(d) | 8 | 2,655,005 | - | Daily, thrice-monthly | Daily |
| Total | | <u>\$ 298,861,419</u> | | | |

- (a) Real estate - Shares in the investments of Apollo Real Estate Funds, LP (various real estate funds) to benefit from the various diversified strategies that Apollo Real Estate Funds, LP invests in, including real estate equity securities. The purpose is to generate appreciation while managing risk through diversification.
- (b) Hedge funds - Shares in the investments of various partnerships whose portfolios include foreign and domestic debt/equity securities, long/short equity, natural resources, commodities, derivatives, and investments in other private equity funds and limited partnerships. The purpose is to generate appreciation while managing risk through diversification.
- (c) Private equity funds - Shares in the investments of various partnerships whose portfolios include debt securities, equity securities, and investments in various limited liability corporations. The purpose is to generate appreciation while managing risk through diversification.
- (d) Common Trust Funds - Shares in commingled vehicles encompassing several investment assets within a common management strategy, which includes indexes, bond funds and treasuries. The purpose is to generate appreciation while managing risk through diversification.

The following tables summarize the significant unobservable inputs JDC used to value one investment categorized as Level 3. The tables below are not meant to be all inclusive, but instead capture the significant unobservable inputs relevant to determination of fair value at December 31, 2018 and 2017.

| 2018 | | | | |
|----------------------|---------------|---------------------|---|---------------------|
| Assets Type | Fair Value | Valuation Technique | Unobservable Inputs | Capitalization Rate |
| Voting common shares | \$ 10,349,208 | Income approach | Capitalization rate an average of net income before taxes | 9.60 % |

| 2017 | | | | |
|----------------------|---------------|---------------------|---|---------------------|
| Assets Type | Fair Value | Valuation Technique | Unobservable Inputs | Capitalization Rate |
| Voting common shares | \$ 10,130,112 | Income approach | Capitalization rate an average of net income before taxes | 9.60 % |

THE AMERICAN JEWISH JOINT DISTRIBUTION COMMITTEE, INC.
Notes to Consolidated Financial Statements
December 31, 2018 and 2017

Investment return consisted of the following for the years ended December 31, 2018 and 2017:

| | | |
|--------------------------------------|------------------------|----------------------|
| | (28,704,668) | 77,303,024 |
| Unrelated business income tax refund | 1,021,572 | 498 |
| Investment fees | <u>(2,892,703)</u> | <u>(2,352,873)</u> |
| Total investment (loss) gain | <u>\$ (30,575,799)</u> | <u>\$ 74,950,649</u> |

8. FIXED ASSETS, NET

Fixed assets, net consisted of the following as of December 31, 2018 and 2017:

| | 2018 | | | |
|------------------------------------|----------------------|-------------------------------------|----------------------|-----------------------------------|
| | Cost | Accumulated Depreciation | Net | Estimated Useful Lives |
| Headquarters, New York | | | | |
| Leasehold improvements | \$ 6,718,166 | \$ 3,113,241 | \$ 3,604,925 | 10 years |
| Software project costs | 3,250,384 | 2,075,896 | 1,174,488 | 5 years |
| Furniture and equipment | <u>1,241,951</u> | <u>365,064</u> | <u>876,887</u> | 5 years |
| Total Headquarters, New York | <u>11,210,501</u> | <u>5,554,201</u> | <u>5,656,300</u> | |
| Overseas | | | | |
| Argentina | | | | |
| Buildings | 280,500 | 103,040 | 177,460 | 50 years |
| Israel | | | | |
| Land | 600,000 | - | 600,000 | |
| Buildings and improvements | 18,277,231 | 5,683,255 | 12,593,976 | 50 years |
| Equipment | 470,533 | 261,793 | 208,740 | 5 years |
| Former Soviet Union | | | | |
| Buildings | 41,889,498 | 14,663,859 | 27,225,639 | 50 years |
| Furniture and equipment | 1,036,271 | 412,737 | 623,534 | 5 years |
| Other Overseas Fixed Assets | <u>5,172,188</u> | <u>4,261,811</u> | <u>910,377</u> | 5 years |
| Total overseas | <u>67,726,221</u> | <u>25,386,495</u> | <u>42,339,726</u> | |
| Total | <u>\$ 78,936,722</u> | <u>\$ 30,940,696</u> | <u>\$ 47,996,026</u> | |

THE AMERICAN JEWISH JOINT DISTRIBUTION COMMITTEE, INC.
Notes to Consolidated Financial Statements
December 31, 2018 and 2017

| | 2017 | | | Estimated Useful Lives |
|------------------------------------|----------------------|-------------------------------------|----------------------|-----------------------------------|
| | Cost | Accumulated Depreciation | Net | |
| Headquarters, New York | | | | |
| Leasehold improvements | \$ 6,718,168 | \$ 2,735,533 | \$ 3,982,635 | 10 years |
| Software project costs | 2,669,138 | 1,314,731 | 1,354,407 | 5 years |
| Furniture and equipment | 1,392,361 | 308,450 | 1,083,911 | 5 years |
| Total Headquarters, New York | <u>10,779,667</u> | <u>4,358,714</u> | <u>6,420,953</u> | |
| Overseas | | | | |
| Argentina | | | | |
| Buildings | 280,500 | 97,430 | 183,070 | 50 years |
| Israel | | | | |
| Land | 600,000 | - | 600,000 | |
| Buildings and improvements | 16,893,328 | 5,277,618 | 11,615,710 | 50 years |
| Equipment | 433,764 | 149,586 | 284,178 | 5 years |
| Former Soviet Union | | | | |
| Buildings | 41,460,222 | 13,249,161 | 28,211,061 | 50 years |
| Furniture and equipment | 972,967 | 388,021 | 584,946 | 5 years |
| Other Overseas Fixed Assets | <u>1,598,716</u> | <u>1,318,962</u> | <u>279,754</u> | 5 years |
| Total overseas | <u>62,239,497</u> | <u>20,480,778</u> | <u>41,758,719</u> | |
| Total | <u>\$ 73,019,164</u> | <u>\$ 24,839,492</u> | <u>\$ 48,179,672</u> | |

FSU buildings at December 31, 2018 and 2017 are stated net of impairment of \$0 and \$660,381, respectively. Other overseas fixed assets at December 31, 2018 and 2017 are stated net of impairment of \$1,141,502 and \$0, respectively. Building impairment is presented net of change in deferred tax liability in the Consolidated Statement of Functional Expenses.

Assets held for sale totaled \$882,969 and \$2,073,226, net of impairment of \$43,380 and \$93,500, as of December 31, 2018 and 2017, respectively. These buildings were approved by the board to be sold and are actively being marketed. A building held for sale in Israel was sold in early 2017, which resulted in a gain on sale of \$4,319,900. Six additional buildings held for sale, of which three were fully depreciated, were sold during 2018, which resulted in a net gain on sale of \$608,707. The rest of the buildings held for sale are still actively being marketed.

THE AMERICAN JEWISH JOINT DISTRIBUTION COMMITTEE, INC.
Notes to Consolidated Financial Statements
December 31, 2018 and 2017

9. CONTRIBUTIONS RECEIVABLE, NET

All unconditional contributions receivable have been recorded at present value. Those receivables that are due in more than one year have been discounted to their present value using discount rates ranging from 4.06% to 4.40%. Included in the discount rate is a credit risk adjustment of 1.5% for fiscal years 2018 and 2017. As of December 31, 2018 and 2017, contributions receivable consisted of the following:

| | <u>2018</u> |
|--|----------------------|
| Amounts due in: | |
| 2019 | \$ 20,903,815 |
| 2020 | 4,727,558 |
| 2021 | 3,008,173 |
| 2022 | 2,417,224 |
| Thereafter | <u>2,722,000</u> |
| | 33,778,770 |
| Less: Discount to present value | (956,993) |
| Less: Allowance for doubtfully collectible pledges | <u>(1,605,170)</u> |
| Contributions receivable, net | <u>\$ 31,216,607</u> |
| | |
| | <u>2017</u> |
| Amounts due in: | |
| 2018 | \$ 20,889,267 |
| 2019 | 5,468,058 |
| 2020 | 2,524,542 |
| 2021 | 1,890,968 |
| Thereafter | <u>2,443,563</u> |
| | 33,216,398 |
| Less: Discount to present value | (851,988) |
| Less: Allowance for doubtfully collectible pledges | <u>(1,785,323)</u> |
| Contributions receivable, net | <u>\$ 30,579,087</u> |

10. SPLIT-INTEREST AGREEMENTS

JDC is a beneficiary under certain split-interest agreements in which the donor has established a charitable remainder trust or charitable gift annuity. JDC invests these assets on behalf of these beneficiaries until the agreement expires and the assets are distributed. The fair value of the investments related to split-interest agreements totaled \$4,314,791 and \$4,989,759 at December 31, 2018 and 2017, respectively, and are included in investments on the consolidated statements of financial position. Contribution revenues for split-interest agreements are recognized at the date the agreement is established, net of the liability recorded for the present value of the future payments to be made to the respective donors and/or other beneficiaries. The present value of payments to beneficiaries is calculated using a discount rate which ranged from 4.4%

THE AMERICAN JEWISH JOINT DISTRIBUTION COMMITTEE, INC.
Notes to Consolidated Financial Statements
December 31, 2018 and 2017

to 9.8%. Gains or losses resulting from changes in actuarial assumptions and accretions of the discount are recorded as increases or decreases in the respective net asset class in the consolidated statement of activities.

At December 31, 2018 and 2017, JDC's obligations to annuitants pertaining to split-interest agreements are classified as Level 3 within the fair value hierarchy, which are reported as annuity obligations in the accompanying consolidated statements of financial position. The following table summarizes the changes in split-interest agreement liabilities for the years ended December 31, 2018 and 2017:

| | <u>2018</u> | <u>2017</u> |
|---|---------------------|---------------------|
| Beginning of the year | \$ 2,206,392 | \$ 2,301,775 |
| New agreements | 63,586 | 40,259 |
| Payments to annuitants | (365,838) | (453,482) |
| Change in value due to actuarial valuations | <u>(237,415)</u> | <u>317,840</u> |
| End of the year | <u>\$ 1,666,725</u> | <u>\$ 2,206,392</u> |

11. ACCOUNTS PAYABLE AND ACCRUED EXPENSES

Accounts payable and accrued expenses consisted of the following as of December 31, 2018 and 2017:

| | <u>2018</u> | <u>2017</u> |
|---|----------------------|----------------------|
| Liabilities in respect of programs | \$ 11,859,101 | \$ 13,123,726 |
| Wohl Charitable Foundation grants payable | 8,210,101 | 8,511,776 |
| Deferred rent | 3,172,501 | 2,781,615 |
| Deferred grant revenue | 445,659 | 2,431,380 |
| Due for New York office construction | - | 1,545,872 |
| Other | <u>6,030,279</u> | <u>7,230,412</u> |
| | <u>\$ 29,717,641</u> | <u>\$ 35,624,781</u> |

12. INCOME TAXES

AJDC Real Estate Company Limited ("AREC") is subject to tax on its profits in each jurisdiction in which it operates. JDC accounts for deferred taxes under the assets and liabilities method, which requires the recognition of deferred tax assets and liabilities for the expected future tax consequences of events that have been included in the consolidated financial statements.

Deferred tax is recognized on differences between the carrying amounts of assets and liabilities in the financial statements and the corresponding tax bases used in the computation of taxable profit, and is accounted for using the balance sheet liability method. Deferred tax liabilities are generally recognized for all taxable temporary differences and deferred tax assets are recognized to the extent that it is probable that taxable profits will be available against which deductible temporary differences can be utilized. The tax effect of asset purchases that are not business combinations, in which the cost of asset contributed by the shareholders differs from the tax basis of the asset, is determined by the simultaneous equations method to record the assigned value of the asset and the related deferred tax asset or liability.

THE AMERICAN JEWISH JOINT DISTRIBUTION COMMITTEE, INC.
Notes to Consolidated Financial Statements
December 31, 2018 and 2017

Deferred tax is calculated at the tax rates that are expected to apply in the period when the liability is settled or the asset realized.

Calculation of Tax Provision for AREC

| | <u>2018</u> | <u>2017</u> |
|------------------------------------|------------------|-----------------------|
| | <u>US\$</u> | <u>US\$</u> |
| Income tax - current year | \$ 70,275 | \$ 186,696 |
| Defence contribution - prior years | - | - |
| Deferred tax - charge (benefit) | - | (1,891,672) |
| Charge (credit) for the year | <u>\$ 70,275</u> | <u>\$ (1,704,976)</u> |

Current Deferred Tax Liabilities

| | <u>2018</u> | <u>2017</u> |
|-------------------------|-------------|---------------------|
| | <u>US\$</u> | <u>US\$</u> |
| Current tax liabilities | \$ - | \$ (168,250) |
| Total | <u>\$ -</u> | <u>\$ (168,250)</u> |

AREC is subject to corporate tax on its taxable profits at the rate of 12.5% in 2018 and 2017. Under certain conditions interest income may be subject to defense contribution at the rate of 30%. In such cases this interest will be exempt from corporate tax. In certain cases, dividends received from abroad may be subject to defense contribution at the rate of 17%. Gains on disposal of qualifying investment assets (including stocks, bonds and other debentures) are exempt from Cyprus income tax.

The applicable tax rates for income tax in other jurisdictions are as follows for the years ended December 31, 2018 and 2017:

| | <u>2018</u> | <u>2017</u> |
|---------|-------------|-------------|
| Russia | 20 % | 20 % |
| Ukraine | 18 % | 18 % |

The open tax years of the head office and its branches as of December 31, 2018 are as follows:

| | |
|-----------------------|-------------|
| Head Office | 2010 - 2018 |
| Moscow Branch | 2016 - 2018 |
| St. Petersburg Branch | 2016 - 2018 |
| Ukraine Branch | 2016 - 2018 |

THE AMERICAN JEWISH JOINT DISTRIBUTION COMMITTEE, INC.
Notes to Consolidated Financial Statements
December 31, 2018 and 2017

13. NET ASSETS WITHOUT DONOR RESTRICTIONS

| | <u>2018</u> | <u>2017</u> |
|------------------------|-----------------------|-----------------------|
| Undesignated | \$ 88,058,545 | \$ 110,597,342 |
| Board-designated funds | 39,799,283 | 40,523,427 |
| Plant funds | <u>47,309,294</u> | <u>50,248,986</u> |
| | <u>\$ 175,167,122</u> | <u>\$ 201,369,755</u> |

Board-designated funds include quasi-endowment and accumulated quasi-endowment investment income for specific purposes designated by JDC's Board of Directors.

Plant funds' net assets include JDC's fixed assets, including the net assets of AJJDC Real Estate Company Limited, as well as all related depreciation, amortization, and impairment expenses.

14. NET ASSETS WITH DONOR RESTRICTIONS

Net assets with donor restrictions as of December 31, 2018 and 2017, which are subject to expenditure for specified purposes or time restrictions, or funds restricted to investment in perpetuity, the income from which is expendable to support activities of JDC, are available for the following:

| | <u>2018</u> | | |
|--|---|---|-----------------------|
| | <u>Donor-Restricted for Time or Purpose</u> | <u>Endowment Funds Maintained in Perpetuity</u> | <u>Total</u> |
| Saving Jewish lives | \$ 49,856,259 | \$ 5,245,515 | \$ 55,101,774 |
| Building Jewish life | 28,030,836 | 6,961,535 | 34,992,371 |
| Research institutes in Israel | 49,966,620 | 6,400,000 | 56,366,620 |
| Awaiting appropriation for program | 20,940,976 | 30,244,876 | 51,185,852 |
| Restricted for time | 6,629,508 | 302,617 | 6,932,125 |
| Wohl Charitable Foundation and other consolidated entities | 163,837,509 | - | 163,837,509 |
| | <u>\$ 319,261,708</u> | <u>\$ 49,154,543</u> | <u>\$ 368,416,251</u> |
| | <u>2017</u> | | |
| | <u>Donor-Restricted for Time or Purpose</u> | <u>Endowment Funds Maintained in Perpetuity</u> | <u>Total</u> |
| Saving Jewish lives | \$ 50,867,075 | \$ 5,488,937 | \$ 56,356,012 |
| Building Jewish life | 29,749,157 | 2,941,535 | 32,690,692 |
| Research institutes in Israel | 55,430,727 | 6,400,000 | 61,830,727 |
| Awaiting appropriation for program | 21,997,061 | 26,752,398 | 48,749,459 |
| Restricted for time | 5,364,613 | 648,193 | 6,012,806 |
| Wohl Charitable Foundation and other consolidated entities | 185,242,689 | - | 185,242,689 |
| | <u>\$ 348,651,322</u> | <u>\$ 42,231,063</u> | <u>\$ 390,882,385</u> |

THE AMERICAN JEWISH JOINT DISTRIBUTION COMMITTEE, INC.
Notes to Consolidated Financial Statements
December 31, 2018 and 2017

During the years ended December 31, 2018 and 2017, net assets with donor restrictions were released from restrictions by incurring expenses satisfying the following restricted purposes:

| | <u>2018</u> | <u>2017</u> |
|----------------------|----------------------|----------------------|
| Saving Jewish lives | \$ 55,319,204 | \$ 56,392,187 |
| Building Jewish life | 32,042,607 | 25,490,053 |
| Other | <u>2,399,335</u> | <u>3,877,104</u> |
| | <u>\$ 89,761,146</u> | <u>\$ 85,759,344</u> |

15. ENDOWMENT FUNDS

General

JDC's endowments consist of individual donor-restricted endowment funds established to support activities of JDC, as well as accumulation of income from these funds. It also includes funds designated by JDC's Board of Directors to function as an endowment (quasi-endowment). As required by US GAAP, net assets associated with endowment funds, including funds designated by JDC's Board of Directors to function as endowments, are classified and reported based on the existence or absence of donor-imposed restrictions.

Interpretation of Relevant Law

JDC has interpreted the New York Prudent Management of Institutional Funds Act ("NYPMIFA") as requiring the preservation of the original gift, as of the gift date of the donor-restricted endowment funds, absent explicit donor stipulations to the contrary. As a result of this interpretation, JDC classifies as net assets with donor restrictions (a) the original value of the gifts donated to the endowment, (b) the original value of subsequent gifts to the endowment, and (c) accumulations to the endowment made in accordance with the direction of the applicable donor gift instrument. Also included in net assets with donor restrictions is investment income from endowments until those amounts are appropriated for expenditure by JDC in a manner consistent with the standard of prudence prescribed by NYPMIFA.

In accordance with NYPMIFA, the Board of Directors considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

- The duration and preservation of the fund;
- The purpose of JDC and the donor-restricted endowment fund;
- General economic conditions;
- The possible effects of inflation and deflation;
- The expected total return from income and the appreciation of investments;
- Other resources of JDC;
- The investment policies of JDC; and
- Where appropriate, alternatives to spending from donor-restricted endowment funds and the possible effects on JDC.

THE AMERICAN JEWISH JOINT DISTRIBUTION COMMITTEE, INC.
Notes to Consolidated Financial Statements
December 31, 2018 and 2017

Return Objectives, Strategies Employed and Spending Policy

The objective of JDC is to maintain the principal endowment funds at the historical dollar value designated by the donor. The investment policy to achieve this objective is to invest in low-risk securities. JDC has a policy of appropriating for distribution between 4.25% and 5% of its endowment fund's average fair value over the prior twelve quarters.

The following tables summarize endowment net asset composition by type of fund as of December 31, 2018 and 2017.

| | 2018 | | |
|--|---------------------------------------|---|-----------------------|
| | Without Donor Restrictions | With Donor Restrictions | Total |
| | (Board Designated) | Endowment Funds and Accumulations) | |
| Endowment net assets, beginning of year | \$ 40,523,427 | \$ 62,694,423 | \$ 103,217,850 |
| Investment loss | (1,527,506) | (3,564,275) | (5,091,781) |
| Contributions and board designations | 2,298,010 | 7,004,357 | 9,302,367 |
| Actuarial loss on annuity obligations | - | (44,346) | (44,346) |
| Appropriation of endowment assets for expenditure | (1,132,500) | (2,104,180) | (3,236,680) |
| Reclassification | (362,147) | (69,728) | (431,875) |
| Endowment net assets, end of year | <u>\$ 39,799,284</u> | <u>\$ 63,916,251</u> | <u>\$ 103,715,535</u> |
| | 2017 | | |
| | Without Donor Restrictions | With Donor Restrictions | Total |
| | (Board Designated) | Endowment Funds and Accumulations) | |
| Endowment net assets, beginning of year | \$ 27,357,655 | \$ 51,852,467 | \$ 79,210,122 |
| Investment gain | 4,011,327 | 7,102,471 | 11,113,798 |
| Contributions and board designations | 10,985,947 | 2,918,578 | 13,904,525 |
| Actuarial loss on annuity obligations | - | (13,931) | (13,931) |
| Appropriation of endowment assets for expenditure | (1,279,113) | (2,130,914) | (3,410,027) |
| Reclassification | (552,389) | 2,965,752 | 2,413,363 |
| Endowment net assets, end of year | <u>\$ 40,523,427</u> | <u>\$ 62,694,423</u> | <u>\$ 103,217,850</u> |

THE AMERICAN JEWISH JOINT DISTRIBUTION COMMITTEE, INC.
Notes to Consolidated Financial Statements
December 31, 2018 and 2017

16. LIQUIDITY AND AVAILABILITY OF RESOURCES:

The following reflects JDC's financial assets at year-end, reduced by amounts not available for general use within one year because of contractual or donor-imposed restrictions. Amounts already appropriated from either the donor-restricted endowment or quasi-endowment for general expenditure within one year of the balance sheet date have not been subtracted as unavailable.

| | <u>2018</u> | <u>2017</u> |
|--|-----------------------|-----------------------|
| Financial assets (excluding Wohl Charitable Foundation): | | |
| Cash and cash equivalents | \$ 39,565,397 | \$ 61,612,383 |
| Investments | 346,014,937 | 364,048,023 |
| Due from broker | 929,937 | 2,439,464 |
| Grants receivable | 22,718,376 | 18,457,678 |
| Contributions receivable, net | <u>31,216,607</u> | <u>30,579,087</u> |
| Total financial assets, end of year | <u>440,445,254</u> | <u>477,136,635</u> |
| Less: | | |
| Contractual, legal, or donor-imposed restrictions: | | |
| Endowment funds maintained in perpetuity: | | |
| Contributions receivable | 2,561,557 | 3,277,701 |
| Investments | <u>46,853,616</u> | <u>39,229,525</u> |
| | <u>49,415,173</u> | <u>42,507,226</u> |
| Donor-restricted funds for time and purpose: | | |
| Contributions receivable restricted for time | 9,547,963 | 9,255,143 |
| Investments of JDC Support Foundations and Myers-JDC Brookdale Institute | 21,926,249 | 24,251,270 |
| Investments for split-interest agreements | 3,824,418 | 4,295,585 |
| Donor-advised funds | <u>3,253,739</u> | <u>3,790,411</u> |
| | <u>38,552,369</u> | <u>41,592,409</u> |
| Other: | | |
| Investments restricted by lender as collateral | 111,997,704 | 155,758,332 |
| Investments held on behalf of other entities | <u>17,465,314</u> | <u>21,847,850</u> |
| | <u>129,463,018</u> | <u>177,606,182</u> |
| Total amounts unavailable for general expenditures within one year | <u>217,430,560</u> | <u>261,705,817</u> |
| Total amounts available for general expenditures before Board designations | <u>223,014,694</u> | <u>215,430,818</u> |
| Board designations: | | |
| Funds functioning as endowments (quasi-endowments) | <u>39,799,284</u> | <u>40,523,427</u> |
| Total amounts unavailable to management without Board approval | <u>39,799,284</u> | <u>40,523,427</u> |
| Total financial assets available to meet cash needs | | |
| for general expenditures within one year after Board designations | <u>\$ 183,215,410</u> | <u>\$ 174,907,391</u> |

THE AMERICAN JEWISH JOINT DISTRIBUTION COMMITTEE, INC.
Notes to Consolidated Financial Statements
December 31, 2018 and 2017

Liquidity

JDC is substantially supported by contributions (both with and without donor restrictions) and grants from the Conference of Jewish Material Claims Against Germany (“Claims Conference”) and the government of Israel. Because donor restrictions require resources to be used in a particular manner or in future periods, JDC must maintain sufficient resources to meet those responsibilities to its donors. Thus, financial assets may not be available for general expenditure within one year.

In addition, grants from the Claims Conference and the government of Israel are received on a reimbursement basis, and therefore, JDC funds programs and operations in advance of receiving the grants.

As part of liquidity management, JDC has a policy to structure its financial assets to be available as its general expenditures, liabilities, and other obligations come due. JDC invests cash in excess of daily requirements in accordance with JDC’s investment policies.

Lines of Credit

As described in Note 5, JDC has lines of credit arrangements with three financial institutions aggregating \$120,000,000 in 2018 and \$125,000,000 in 2017, of which \$50,000,000 is a revolving line of credit. JDC has the ability to draw upon these lines of credit as needed during the year to manage cash flows.

As of December 31, 2018 and 2017, the total outstanding balances on these three lines of credits were \$19,150,000 and \$24,650,000, respectively.

Endowment Draw

JDC’s endowments consist of individual donor-restricted endowment funds established to support activities of JDC, as well as accumulation of income from these funds. It also includes funds designated by JDC’s Board of Directors to function as an endowment (quasi-endowment). As required by U.S. GAAP, net assets associated with endowment funds, including funds designated by JDC’s Board of Directors to function as endowments, are classified and reported based on the existence or absence of donor-imposed restrictions.

The objective of JDC is to maintain the principal endowment funds at the historical dollar value designated by the donor. The investment policy to achieve this objective is to invest in a diversified portfolio of securities. JDC has a policy of appropriating for distribution between 4.25% and 4.5% of its endowment fund average fair value over the prior 20 quarters for permanently restricted endowment funds and over the prior 12 quarters for temporarily restricted and quasi-endowment funds.

17. TRANSACTIONS WITH RELATED PARTIES:

Supported Organizations in the Former Soviet Union (“FSU”)

JDC carries out its programs through various organizations in the FSU. JDC made distributions of \$103,708,410 and \$101,554,521 during 2018 and 2017, respectively, for various program services to these organizations. These expenditures are reflected in the consolidated statements of functional expenses.

Projects for the Public Benefit in Israel:

JDC through Joint Israel works in partnership with the Government of Israel and other third parties to support projects in Israel for the public benefit.

THE AMERICAN JEWISH JOINT DISTRIBUTION COMMITTEE, INC.
Notes to Consolidated Financial Statements
December 31, 2018 and 2017

ASHALIM - Association for Planning and Development of Services for Children and Youth at Risk and their Families

ESHEL - The Association for the Planning and Development of Services for the Aged in Israel

TEVET - Fighting Poverty through Employment

NPTECH - Information and communication technologies for civil society organizations

ELFANAR - A company for public benefit (incorporated in 2013) dedicated to the development of employment opportunities and professionalism in the Arab Sector

HOTAM - Also known as Teach First Israel, HOTAM promotes equal opportunity in Israel by developing and training a high-quality community of educators, outstanding teachers, and leaders who work together to enable every child to choose their own future, regardless of their parents' income, level of education, or social standing.

A description of the transactions and their dollar amounts with the above mentioned entities for the years ended December 31, 2018 and 2017 are presented below:

| | 2018 | | | | | |
|---|--------------|--------------|--------------|---------------|---------------|---------------|
| | ASHALIM | ESHEL | TEVET | ELFANAR | HOTAM | Total |
| Expenditures for expenses incurred by related parties net of reimbursements | \$ 2,512,304 | \$ 6,069,715 | \$ 8,735,187 | \$ 15,032,115 | \$ 5,493,573 | \$ 37,842,894 |
| | | | | | | |
| | 2017 | | | | | |
| | ASHALIM | ESHEL | TEVET | NPTECH | ELFANAR | Total |
| Expenditures for expenses incurred by related parties net of reimbursements | \$ 6,269,037 | \$ 8,904,590 | \$ 5,117,826 | \$ 53,048 | \$ 13,302,288 | \$ 33,646,789 |

Included in due to others in the accompanying consolidated statements of financial position is \$14,900,967 and \$16,965,635 held on behalf of ESHEL and \$2,564,347 and \$4,882,215 held on behalf of other entities for a total of \$17,465,314 and \$21,847,850 as of December 31, 2018 and 2017, respectively.

18. MAURICE AND VIVIENNE WOHL CHARITABLE FOUNDATION (THE "FOUNDATION")

This independent Foundation is a British West Indies charity established by a trust deed dated May 21, 1998. The objectives of the Foundation are that the income and capital of the Trust is held for the benefit of recognized charitable organizations as the Trustee(s) shall in its discretion determine to benefit the Jewish people, whether in the State of Israel or in the Diaspora, and in particular for the advancement of general and vocational education; the promotion of Jewish religion and studies; cultural programs; programs for the handicapped, retarded, and physically impaired; medical facilities, services, and medical research; rehabilitation services; programs for the aged; programs for immigrants and other social welfare programs;

THE AMERICAN JEWISH JOINT DISTRIBUTION COMMITTEE, INC.
Notes to Consolidated Financial Statements
December 31, 2018 and 2017

and general relief of poverty, indigence, and distress. To achieve this objective, it is the goal of the Foundation to make annual grants of approximately 5% of the fund value for these purposes.

With the death of both Maurice and Vivienne Wohl, JDC was designated the “Appointor” and was directed to insure that the charitable mission of the Maurice and Vivienne Wohl Charitable Foundation is carried out. It was the stated intention of Maurice and Vivienne Wohl that when fully funded the Foundation would fall under the protective umbrella of JDC. It was JDC whom they entrusted with the role of acting as the “Appointor” of the Protectors of the Foundation in their place.

The Appointor has the authority to add or remove members of the Protector Committee. The Protector Committee has the power to appoint the trustees. The trustees are responsible for the day-to-day operations of the trust and make recommendations for grants in accordance with the charitable mission of the Foundation.

The Foundation operates as a separate independent grant-making body in accordance with the terms of its mission statement as defined in the Trust Deed agreement. It is consolidated with JDC due to common board control and economic interest as required by US GAAP.

During the years ended December 31, 2018 and 2017, the Foundation gave grants totaling \$21,050,000 and \$0, respectively, to JDC. The 2018 grants consist of \$18,000,000 to be paid over 3 years (2019-2021), \$3,000,000 to be paid over 3 years (2019-2021) and \$50,000 paid in full in 2018. These amounts have been eliminated in consolidation.